



# VITICULTURE AND TECHNICAL

**Brett Rosenzweig**

**Riverland Wine Viticulture**

**Technical Committee Chair and**

**Management Committee member**



# Strategic Viticulture Approach

Stepping up viticulture activities in the region.

Recruiting a Grower Engagement Officer and a Viticulture Specialist Andrew Weeks to step back to an advisory role.

Focus on activities that will provide the most benefit to members in the short to medium term.

Provision of additional tools and resources to help support members through these times.

Relaying current information and introducing members to the organisations and contacts that can help with making the best business decisions.

# The Viticulture Technical Committee

Key Role: to advise the Riverland Wine Management Committee on technical issues.

- Comprises of viticulture, research and business specialists
- Provides advice to the Riverland Wine Management Committee
- Drives R, D & E activities in the region
- Listens to input from the Technical Network
- Brett Rosenzweig is the Chair. Members include Vinay Pagay (University of Adelaide), Robyn Dixon (AWRI), Ashley Lipman (CCW)

# The Viticulture Technical Network

Comprises 35+ growers, winemakers agronomists, GLO's, and other technical and wine industry participants throughout the region.

Acts as a network to the greater grower and winemaker community in the region.

Provides and receives technical and industry information to and from the Technical Committee.

# Shz/Cab Sav oversupply

- 350M Litres or 500 thousand tonnes surplus
- Ciatti August bulk wine report – Cab Sav (US\$/L)
  - Argentina 1.30 – 1.50
  - Australia 0.35 – 0.48
  - California 1.15 – 1.25
  - Chile 0.65 – 0.75
  - France 0.96 – 1.31
  - Italy 0.91 – 1.11
  - South Africa 0.65 – 0.77
  - Spain 0.55 - 0.66

# Shz/Cab Sav oversupply

SA Winegrape Crush Survey 2022 (Vinehealth Aust)

- Reds 57,078 Ha (2,440 Ha increase in last 3 years)
- Shiraz 28,589 Ha (1,143 Ha increase in last 3 years)
- Cab Sav 18,146 Ha (917 Ha increase in last 3 years)
- Riverland Reds 12,109 Ha (355Ha ↑)
- Riverland Shiraz 5,790 Ha (237Ha ↑)
  
- White 17,566 Ha (173 Ha increase in last 3 years)
- Chardonnay 8,810 Ha (33 Ha increase in last 3 years)
- Riverland Whites 7,664 Ha (51 Ha ↑)
- Riverland Chardonnay 4,242 Ha (14 Ha ↑)

# Shz/Cab Sav oversupply

~~Profit~~

## AIM TO MINIMISE THE LOSSES

- Reduce area cropped
- Reduce inputs where appropriate

# Options for Shz/Cab Sav oversupply

- Rejuvenation/resting current plantings
- Top working to another variety
- Replanting to another variety
- Crop change
- Change profession
- Retire



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~~Business as usual~~

# Options for Shz/Cab Sav oversupply

## Rejuvenation/resting current planting

- Maintain a healthy vineyard whilst reducing costs
  - Multiple patches? Crop one, rejuvenate the other
  - Single patch? Crop half, rejuvenate the other
- Remove bud load, dead wood etc - pruning
- Manage inputs – water and fungicides for balanced canopy
- Aim for no green trimming, no crop, no harvesting









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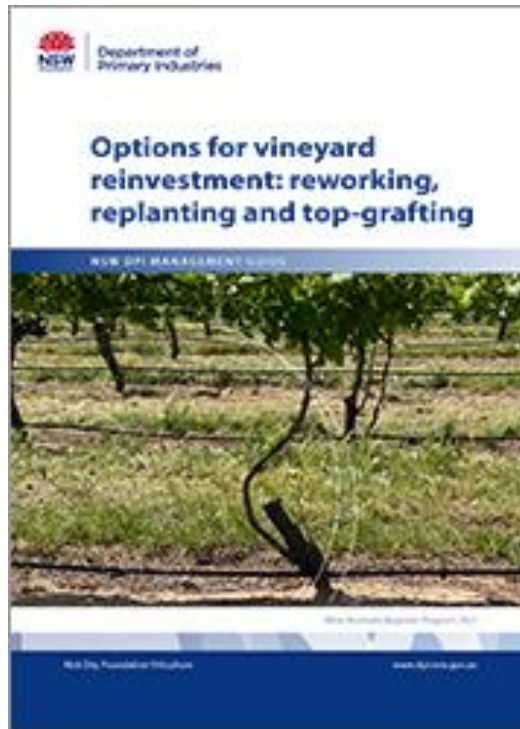


# Options for Shz/Cab Sav oversupply

- Changing to alternate varieties – red or white?
- Current market demands – Sav Blanc, Pinot Gris, Prosecco (Glera)
- Future growing conditions – changing climate, better disease resistance
- Top working or full replanting?
- Plan, Plan, Plan!!!

# Options for Shz/Cab Sav oversupply

<https://www.dpi.nsw.gov.au/agriculture/horticulture/grapes/case-studies/options-for-vineyard-reinvestment>



# Options for Shz/Cab Sav oversupply

- Need to know your costs of production and returns
- Are you covering your variable costs?
- Gross margin table helps with decision making