



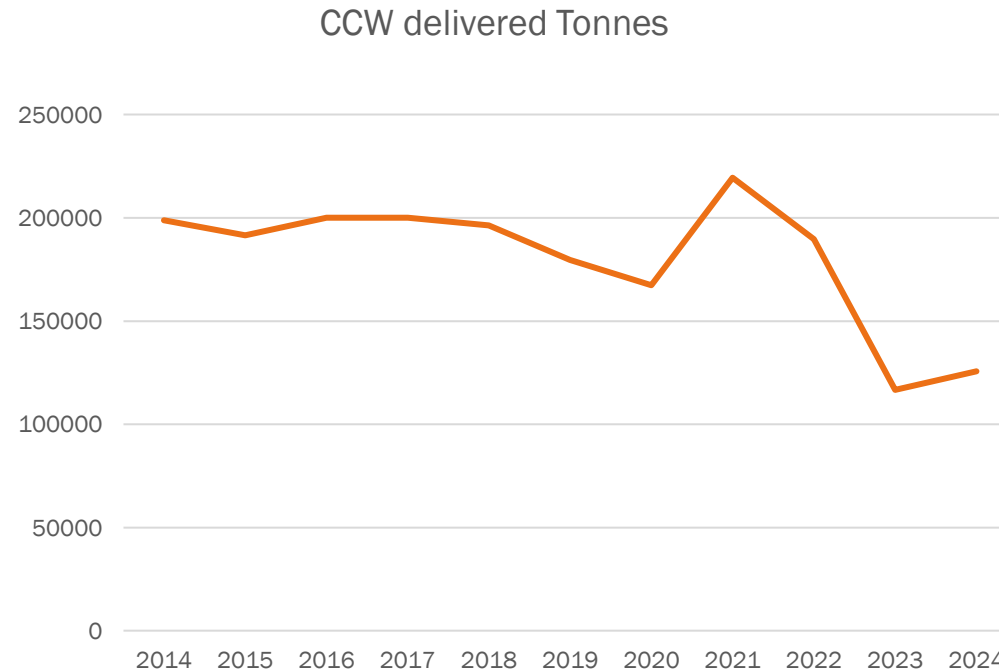
21st May 2024
CCW Annual General Meeting

Vintage - Accolade

➤ Commenced 30th JAN 2024 and completed 6th April 2024

➤ Tonnes delivered to Berri Estates = 127100 Tonnes

- 125608 PSA
- 617 Direct
- 875 Spot buy

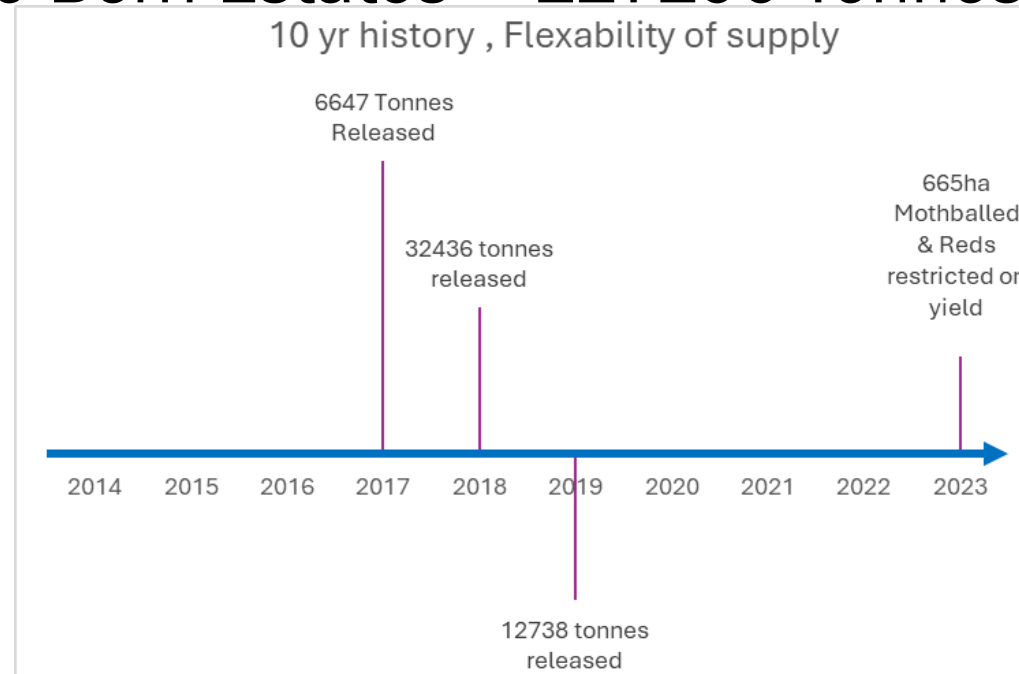


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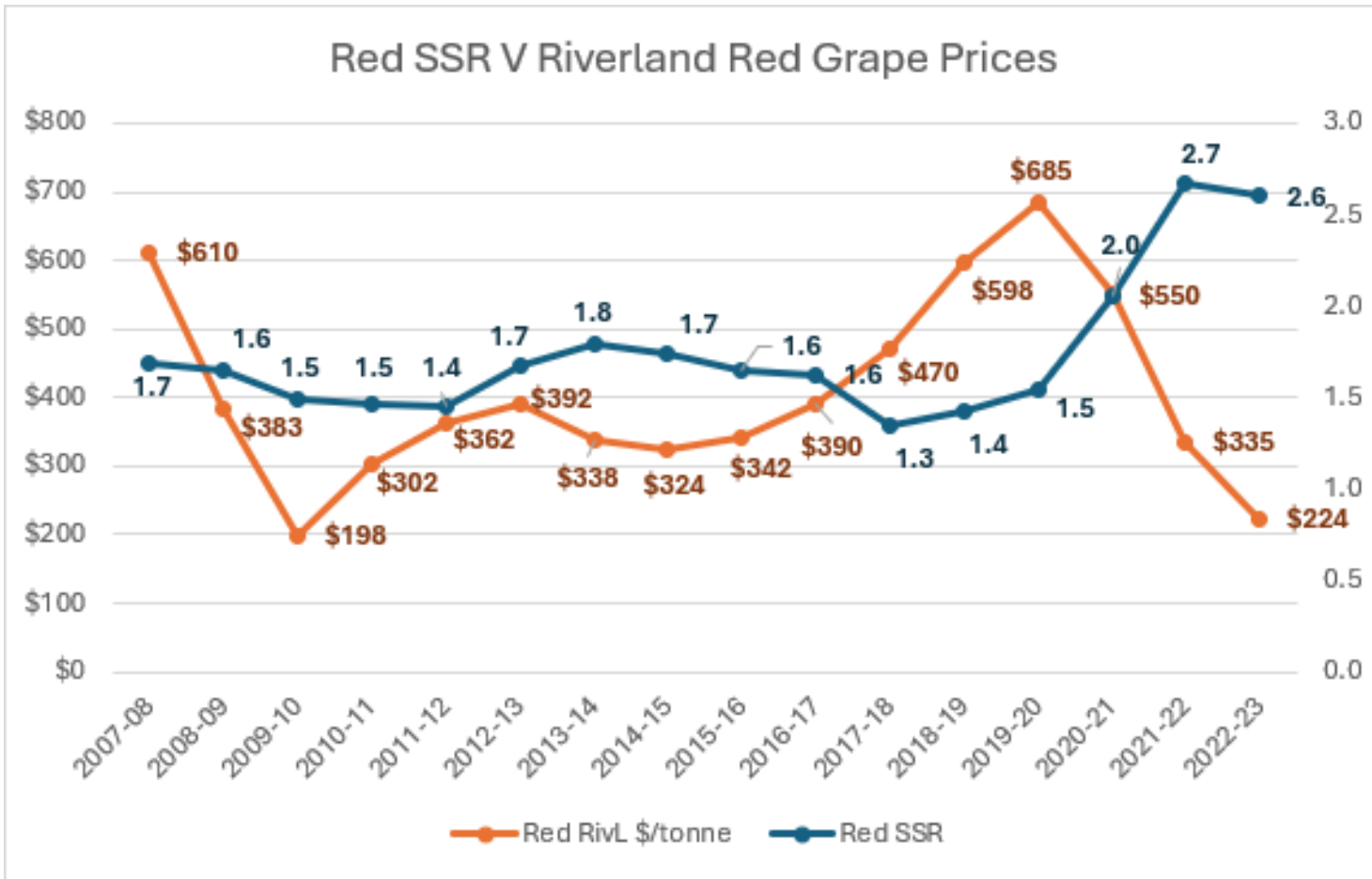
- 125608 PSA
- 617 Direct
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Vintage – Total vs Budget

- Tonnes delivered to all wineries = 136500 Tonnes
- Budget delivered to all wineries = 137000 Tonnes

State of the Market (J CADDY – IWRA)

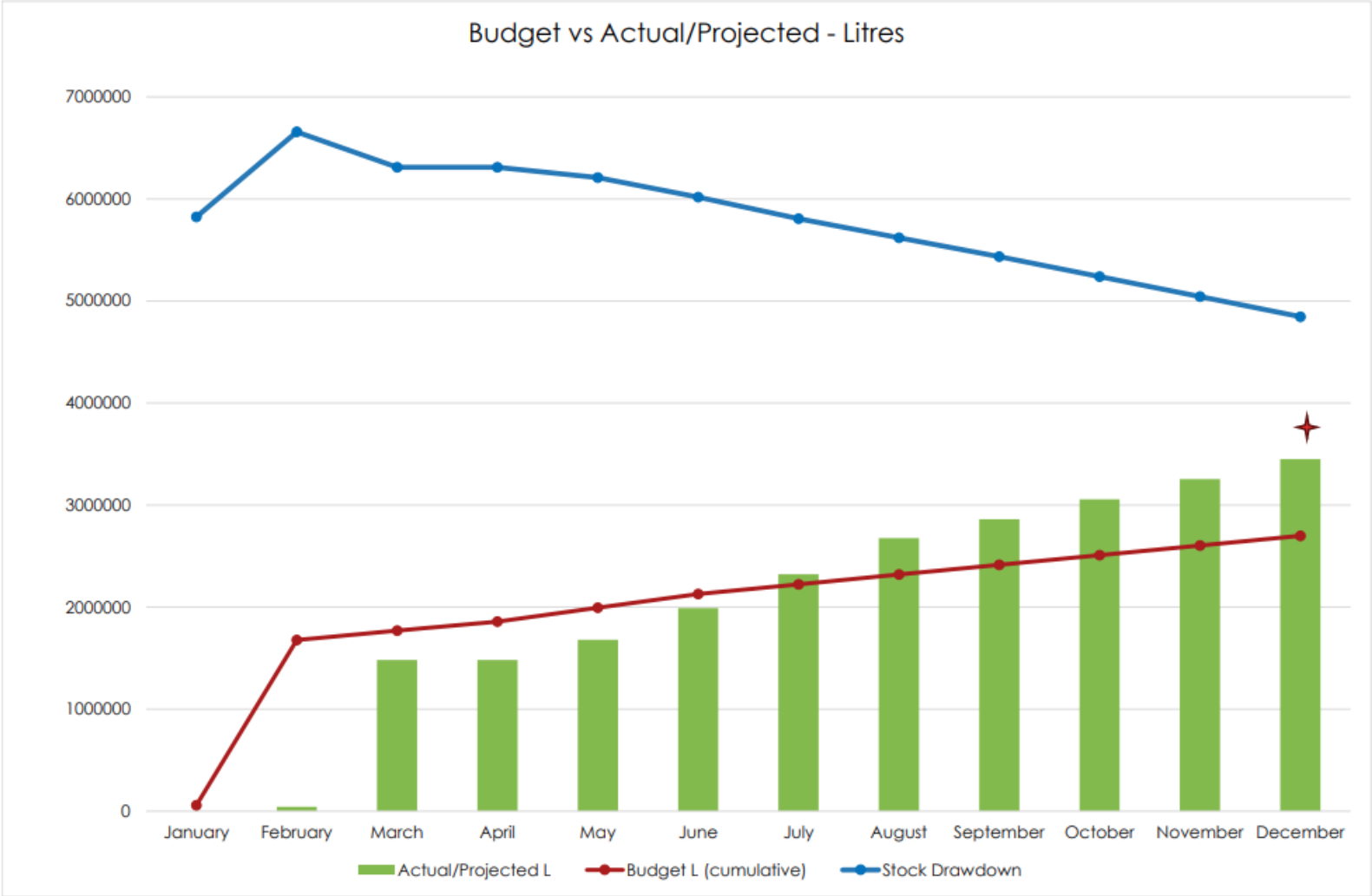


	2023-24	2024-25	2025-26
opening wine in stock Mil Tonnes	3	2.79	2.47
Projected sales Mil Tonnes	1.42	1.52	1.52
Projected Harvest Mil Tonnes	1.21	1.2	1.2
Closing balance Mil Tonnes	2.79	2.47	2.15
Closing Stock to sales ratio	1.964789	1.625	1.414474

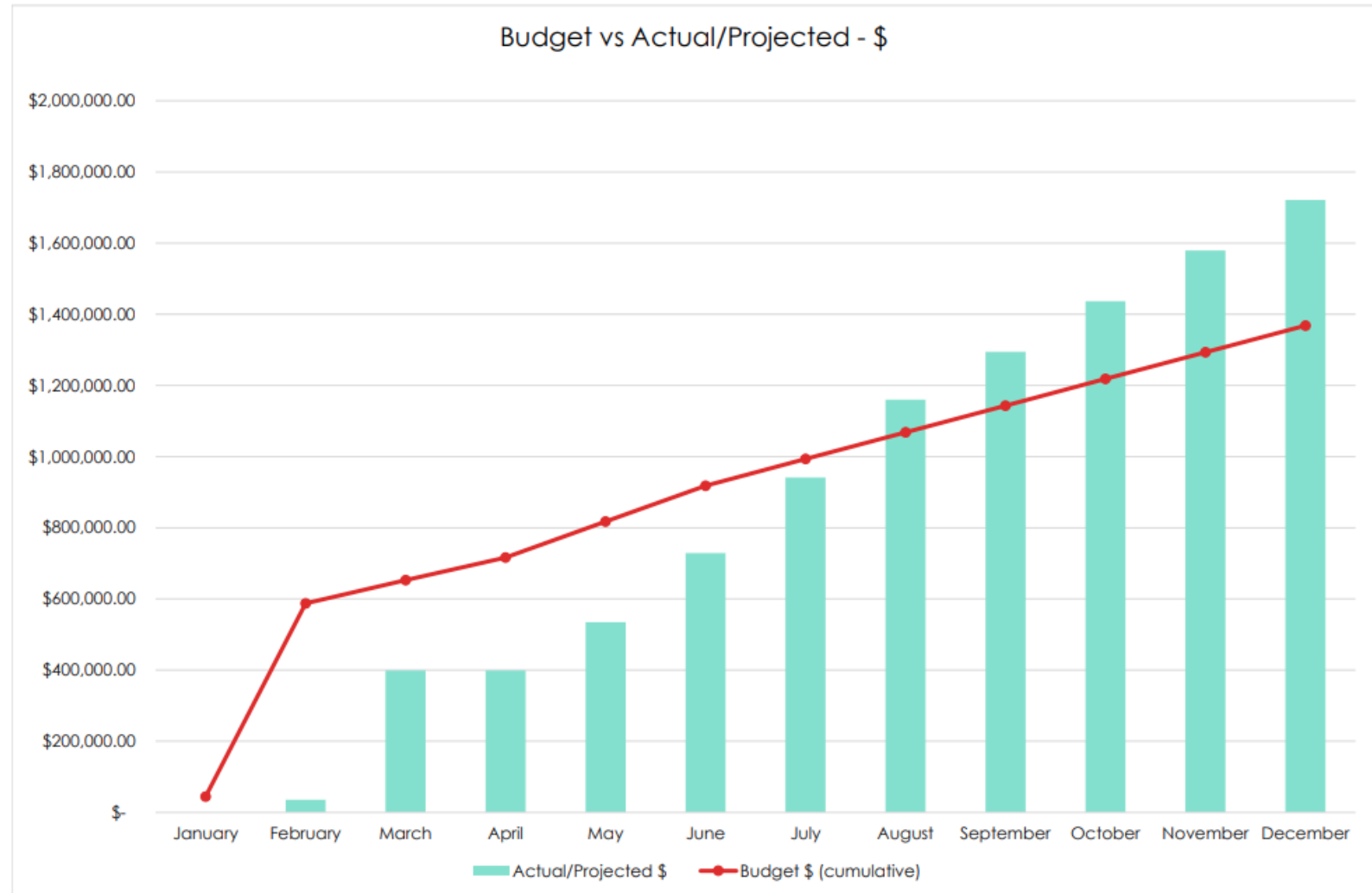
Vintage – Other Wineries



Vintage – CCW Direct



Vintage – CCW Direct



Co-operative Next Steps

- Grower Survey ASAP.
- Meet with Berri Estates staff re intake planning.
- Sustainability.
- Fruit Fly.



THANK YOU